

ANDREW H. GARCIA
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- education** **HARVARD BUSINESS SCHOOL** Cambridge, MA
M.B.A. expected June 2012
Course work includes: economics, statistics, finance, marketing, capital markets and negotiations
- PRINCETON UNIVERSITY, Woodrow Wilson School** Princeton, NJ
A.B. in Public and International Affairs. June 2007
- leadership** **Treasurer** – HBS Management Consulting Club
 Captain — Princeton Varsity Sailing Team. Two-time All-American
- experience** **DISPUTE MANAGEMENT GROUP** Lexington, MA
summer 2011 **Associate.** A consulting firm specializing commercial dispute resolution
- Crafted strategic alliance between two mid-size hi-tech firms
 - Mediated disputes between angry shareholders and board members of a medical device company
- 2007 - 2010 **BAIN & COMPANY** Boston, MA
Associate Consultant. Worked on client case teams to develop, present, and implement strategies for Fortune 100 clients. Promoted in top 10% of class. Consulting experience included
- Managed client task force to design new budgeting process for \$6 billion consumer products company
 - Performed in-depth interviews with management, suppliers, and customers
 - Implemented plan resulted in 80% reduction of process cycle time
 - Developed methodology to forecast product demand for leading computer manufacturer. Improved forecast accuracy reduced inventory by \$600MM and increased delivery predictability by 40%
- summer 2006 **THE WHITE HOUSE, Office of the Vice President** Washington, DC
Speechwriting Intern. Department was responsible for all communications from Vice President's office
- Wrote and edited speeches, articles, scripts, delivered by the Vice President
 - Researched issues and briefed senior staff officials
- summer 2005 **DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT** Washington, DC
Empowerment Zones Intern. Development of public/private capital for inner-city businesses and outreach programs
- Reviewed competitive applications for joint education/construction programs directed at at-risk youths
 - Provided on-going support to Empowerment Zone Communities field staff
- summer 2004 **THE PROCTER & GAMBLE COMPANY** London, England
Summer Brand Assistant, Pringle Potato Chips
- Evaluated multinational Potato Chip Model marketing strategy
- special skills/** **Language skills:** Fluent in French and Latin
personal **Computer skills:** Statistical packages: SAS, STATA; Spreadsheets: Lotus, Excel; Presentation software: Power Point and Harvard Graphics
Travel: Western Europe and South East Asia
Activities: City of Boston Youth Outreach Program. Taught sailing to inner-city youths.
Raced sailboats in the Marblehead Racing Association Competition 2002-present